



Universitas Negeri Surabaya
Faculty of Economics and Business
Bachelor of Business Education Study Program

Document Code

SEMESTER LEARNING PLAN

Courses	CODE	Course Family	Credit Weight			SEMESTER	Compilation Date
Business Law	8721102014	Compulsory Study Program Subjects	T=2	P=0	ECTS=3.18	2	March 1, 2024
AUTHORIZATION	SP Developer		Course Cluster Coordinator			Study Program Coordinator	
	Dr. Raya Sulistyowati, S.Pd., M.Pd		Dr. Finisica Dwijayati Patrikha, S.Pd., M.Pd			Dr. Tri Sudarwanto, S.Pd., MSM.	

Learning model	Project Based Learning																																																																																																			
Program Learning Outcomes (PLO)	PLO study program that is charged to the course																																																																																																			
	PLO-4	Develop yourself continuously and collaborate.																																																																																																		
	PLO-6	Able to apply the values, norms and professional ethics of Business educators																																																																																																		
	PLO-7	Able to apply an entrepreneurial spirit in solving problems according to their field																																																																																																		
	Program Objectives (PO)																																																																																																			
	PO - 1	Able to master and apply basic concepts regarding legal aspects in business																																																																																																		
	PO - 2	Able to practically implement regulations and laws that occur in a business in order to contribute according to their area of expertise																																																																																																		
	PO - 3	Able to analyze problems that occur in business law, especially commercial law, civil law, and other laws related to business decision making																																																																																																		
	PLO-PO Matrix																																																																																																			
		<table border="1" style="width: 100%; text-align: center;"> <tr> <td>P.O</td> <td>PLO-4</td> <td>PLO-6</td> <td>PLO-7</td> </tr> <tr> <td>PO-1</td> <td>✓</td> <td>✓</td> <td>✓</td> </tr> <tr> <td>PO-2</td> <td>✓</td> <td>✓</td> <td>✓</td> </tr> <tr> <td>PO-3</td> <td>✓</td> <td>✓</td> <td>✓</td> </tr> </table>			P.O	PLO-4	PLO-6	PLO-7	PO-1	✓	✓	✓	PO-2	✓	✓	✓	PO-3	✓	✓	✓																																																																																
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PO Matrix at the end of each learning stage (Sub-PO)																																																																																																				
	<table border="1" style="width: 100%; text-align: center;"> <tr> <th rowspan="2">P.O</th> <th colspan="16">Week</th> </tr> <tr> <th>1</th><th>2</th><th>3</th><th>4</th><th>5</th><th>6</th><th>7</th><th>8</th><th>9</th><th>10</th><th>11</th><th>12</th><th>13</th><th>14</th><th>15</th><th>16</th> </tr> <tr> <td>PO-1</td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>PO-2</td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> <tr> <td>PO-3</td> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>																P.O	Week																1	2	3	4	5	6	7	8	9	10	11	12	13	14	15	16	PO-1																	PO-2																	PO-3																
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Short Course Description This course provides conceptual and practical knowledge about business in Indonesia and its relation to the implementation of applicable regulations/laws starting from company form, business establishment procedures, employment, consumers, to competition in the business world which can influence business decision making.

References Main :

<ol style="list-style-type: none"> 1. Arus Akbar & Andi Fariana, Aspek Hukum Ekonomi dan Bisnis, 2010, Jakarta, Mitra Wacan Media 2. Arus Akbar & Wirawan B. Ilyas. 2011. Pokok-pokok Hukum Bisnis. Jakarta: Salemba Empat 3. Handri Rahardo. 2009. Hukum Perusahaan. Pustaka Yustisia 4. Richard B Simatupang. 2003. Aspek Hukum dalam Bisnis. Jakarta: Rineka Cipta 5. Undang-Undang No. 11 Th 2020 tentang Cipta Kerja 6. Kitab Undang-Undang Hukum Dagang 7. Kitab Undang-Undang Hukum Perdata 8. Rahayu Hartini. 2009. Penyelesaian Sengketa Kepailitan di Indonesia. Kencana. Jakarta. 9. Undang-undang No. 2 Th 1992 tentang Usaha Perasuransian dan Peraturan Pelaksanaan 10. Undang-undang No. 5 Th 1999 tentang larangan Praktek Monopoli dan Persaingan Usaha Tidak Sehat 11. UU RI No. 8 Tahun 1999 tentang Perlindungan Konsumen 12. Undang-undang No. 30 Th 1999 tentang Arbitrase dan Alternatif Penyelesaian Sengketa 13. UU No. 14 tahun 2001 tentang Paten 14. UU No. 15 tahun 2001 tentang Merek 15. UU No. 19 tahun 2002 tentang Hak Cipta 16. Undang-undang No. 30 Th 2000 tentang Rahasia Dagang 17. Undang-undang No. 40 Th 2007 tentang Perseroan Terbatas 18. UU No. 31 tahun 2000 tentang Desain industri 19. Undang-undang No. 7 Th 2014 tentang Perdagangan 20. Peraturan Menteri Perdagangan RI No. 77 Th 2013 tentang Penerbitan Surat Izin Usaha Perdagangan dan Tanda Daftar Perusahaan secara Simultan bagi Perusahaan Perdagangan 21. Peraturan Menteri Perindustrian RI No. 41 Th 2008 tentang Ketentuan dan Tata Cara Pemberian Izin Usaha Industri, Izin Perluasan dan Tanda Daftar Industri 							
Supporters:							
Supporting lecturer		Dr. Tri Sudarwanto, S.Pd., MSM. Winaika Irawati, S.Pd., M.Pd.					
Week-	Final abilities of each learning stage (Sub-PO)	Evaluation		Help Learning, Learning methods, Student Assignments, [Estimated time]		Learning materials [References]	Assessment Weight (%)
		Indicator	Criteria & Form	Offline (offline)	Online (online)		
(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
1	Can explain commercial law in private law	<ol style="list-style-type: none"> 1.Examining the position of Commercial Law in Private Law through literature 2.Explaining the position of Commercial Law in Private Law 3.Explaining KUHD as LexSpesialis 	<p>Criteria: Descriptive rubric Accuracy of identification and explanation</p> <p>Form of Assessment : Participatory Activities</p>	Discussion and Lecture 4 X 50		<p>Material: articles</p> <p>Bibliography: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%
2		<ul style="list-style-type: none"> • Accuracy in explaining the law of agreements • Accuracy in explaining the relationship between business and law • Accuracy in identifying types of contract agreements • Accuracy in explaining the principles of credit guarantee agreements 	<p>Criteria: Descriptive rubric Accuracy of identification and explanation</p> <p>Form of Assessment : Participatory Activities</p>			<p>Material: chapter 2</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%

3	Can describe the legal form of the company	<ol style="list-style-type: none"> 1. Recognize the legal form of companies through literature and field observations 2. Explain the difference between Legal Entity Companies and Non-Legal Entity Companies 	<p>Criteria: Descriptive rubric Accuracy of identification and explanation</p> <p>Form of Assessment : Participatory Activities</p>	Discussion and Lecture 2 X 50		<p>Material: chapter 3</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%
4	Can identify legal aspects in companies and engagement law in buying and selling companies	<ol style="list-style-type: none"> 1. Examining legal aspects in companies through literature 2. Recognize the forms of buying and selling within the company 	<p>Criteria: Descriptive rubric Accuracy of identification and explanation</p> <p>Form of Assessment : Participatory Activities</p>	Discussion and Lecture 2 X 50		<p>Material: chapter 4</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%
5	Can describe mandatory company registration procedures (WDP)	<ol style="list-style-type: none"> 1. Examining companies that are required to carry out WDP 2. Examining WDP procedures through examples of WDP forms 	<p>Criteria: Descriptive rubric Accuracy of identification and explanation</p> <p>Form of Assessment : Participatory Activities</p>	Discussion and Lecture 2 X 50		<p>Material: chapter 5</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%
6	Can describe the procedures for obtaining an Industrial Business Permit (IUI)	<ol style="list-style-type: none"> 1. Outlines the provisions of IUI 2. Describes the IUI processing procedure through an example of an IUI form 	<p>Criteria: Descriptive rubric Accuracy of identification and explanation</p> <p>Form of Assessment : Practice / Performance</p>	Discussion and Lecture 4 X 50		<p>Material: chapter 6</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%
7		<ul style="list-style-type: none"> • Accuracy in identifying the legal basis for industrial business permits (IUI) • Accuracy in explaining the purpose and nature of industrial business permits (IUI) • Accuracy in explaining the provisions of industrial business permits (IUI) 	<p>Criteria: Descriptive rubric Accuracy of identification and explanation</p> <p>Form of Assessment : Portfolio Assessment</p>			<p>Material: chapter 7</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%
8	MIDTERM EXAM		<p>Form of Assessment : Test</p>	2 X 50		<p>Material: chapters 1-7</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	10%

9	Can describe the procedures for processing a Trading Business Permit (SIUP)	9.1 Outline the SIUP provisions 9.2 Outline the procedures for processing a SIUP through an example of a SIUP form	<p>Criteria:</p> <ol style="list-style-type: none"> 1. The assessment is carried out on the following aspects: <ol style="list-style-type: none"> 2.1. Participation during lectures must include at least 75% of lectures (weight 2) 3.2. UTS, carried out once every mid-semester and given a weight of 2. 4.3. The assignment assessment is given a weight of 3 5.4. The final NA assessment is given a weight of 3. The final NA is (participation value x2) (assignment value x 3) (UTS value x 2) UAS value (3) divided by 10 <p>Form of Assessment : Participatory Activities</p>	Discussion and Lecture 2 X 50		<p>Material: chapter 8</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%
10	Can describe procedures for managing Copyrights, Trademarks and Patents	10.1 Describe the provisions and differences between Copyrights, Trademarks and Patents 10.2 Examine procedures for processing IPRs through examples of blanks	<p>Criteria:</p> <ol style="list-style-type: none"> 1. The assessment is carried out on the following aspects: <ol style="list-style-type: none"> 2.1. Participation during lectures must include at least 75% of lectures (weight 2) 3.2. UTS, carried out once every mid-semester and given a weight of 2. 4.3. The assignment assessment is given a weight of 3 5.4. The final NA assessment is given a weight of 3. The final NA is (participation value x2) (assignment value x 3) (UTS value x 2) UAS value (3) divided by 10 <p>Form of Assessment : Participatory Activities</p>	Discussion and Lecture 2 X 50		<p>Material: chapter 9</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%
11		<ul style="list-style-type: none"> • Accuracy in identifying the legal basis for IPR • Accuracy in applying IPR management procedures • Accuracy in explaining the concept of consumer protection 	<p>Criteria: Descriptive rubric Accuracy of identifying, explaining, and applying</p> <p>Form of Assessment : Participatory Activities</p>			<p>Material: chapter 9</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%

12	Can describe work safety provisions in the company	12.1 Describe work safety provisions in the company 12.2 Explain legal sanctions in the field of work safety through Work Safety Regulations	<p>Criteria:</p> <ol style="list-style-type: none"> 1.The assessment is carried out on the following aspects: 2.1. Participation during lectures must include at least 75% of lectures (weight 2) 3.2. UTS, carried out once every mid-semester and given a weight of 2. 4.3. The assignment assessment is given a weight of 3 5.4. The final NA assessment is given a weight of 3. The final NA is (participation value x2) (assignment value x 3) (UTS value x 2) UAS value (3) divided by 10 <p>Form of Assessment : Participatory Activities</p>	Lectures and Discussions 2 X 50		<p>Material: chapter 10</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%
13	Can describe the provisions of Bankruptcy Law in the company	13.1 Review the provisions for implementing Bankruptcy Law in companies 13.2 Explain bankruptcy case reports	<p>Criteria:</p> <ol style="list-style-type: none"> 1.The assessment is carried out on the following aspects: 2.1. Participation during lectures must include at least 75% of lectures (weight 2) 3.2. UTS, carried out once every mid-semester and given a weight of 2. 4.3. The assignment assessment is given a weight of 3 5.4. The final NA assessment is given a weight of 3. The final NA is (participation value x2) (assignment value x 3) (UTS value x 2) UAS value (3) divided by 10 <p>Form of Assessment : Participatory Activities</p>	Lectures and Discussions 2 X 50		<p>Material: chapter 10</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacan Media</i></p>	5%

14	Can analyze consumer protection laws	14.1 Review the provisions for implementing consumer protection through the Consumer Protection Law 14.2 Explain consumer protection institutions 14.3 Outline the rights & obligations of consumers and entrepreneurs 14.4 Explain legal sanctions for violations of consumer protection	<p>Criteria:</p> <ol style="list-style-type: none"> 1. The assessment is carried out on the following aspects: <ol style="list-style-type: none"> 2.1. Participation during lectures must include at least 75% of lectures (weight 2) 3.2. UTS, carried out once every mid-semester and given a weight of 2. 4.3. The assignment assessment is given a weight of 3 5.4. The final NA assessment is given a weight of 3. The final NA is (participation value x2) (assignment value x 3) (UTS value x 2) UAS value (3) divided by 10 <p>Form of Assessment : Practice / Performance</p>	Lectures and Discussions 2 X 50		<p>Material: chapter 11</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacana Media</i></p>	5%
15	Can describe the provisions of monopolistic practices and unfair business competition in Indonesia	15.1 Examine provisions on monopolistic practices and unfair business competition through the Monopoly and Business Competition Law 15.2 Explain the role of competition supervisory institutions 15.3 Explain legal sanctions for violations of monopolistic practices	<p>Criteria:</p> <ol style="list-style-type: none"> 1. The assessment is carried out on the following aspects: <ol style="list-style-type: none"> 2.1. Participation during lectures must include at least 75% of lectures (weight 2) 3.2. UTS, carried out once every mid-semester and given a weight of 2. 4.3. The assignment assessment is given a weight of 3 5.4. The final NA assessment is given a weight of 3. The final NA is (participation value x2) (assignment value x 3) (UTS value x 2) UAS value (3) divided by 10 <p>Form of Assessment : Portfolio Assessment</p>	Lectures and Discussions 2 X 50		<p>Material: chapter 12</p> <p>References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacana Media</i></p>	5%

16	UAS		Form of Assessment : Test	2 X 50		Material: chapters 8 - 12 References: <i>Arus Akbar & Andi Fariana, Legal Aspects of Economics and Business, 2010, Jakarta, Mitra Wacana Media</i>	20%
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Evaluation Percentage Recap: Project Based Learning

No	Evaluation	Percentage
1.	Participatory Activities	50%
2.	Portfolio Assessment	10%
3.	Practice / Performance	10%
4.	Test	30%
		100%

Notes

- Learning Outcomes of Study Program Graduates (PLO - Study Program)** are the abilities possessed by each Study Program graduate which are the internalization of attitudes, mastery of knowledge and skills according to the level of their study program obtained through the learning process.
- The PLO imposed on courses** are several learning outcomes of study program graduates (CPL-Study Program) which are used for the formation/development of a course consisting of aspects of attitude, general skills, special skills and knowledge.
- Program Objectives (PO)** are abilities that are specifically described from the PLO assigned to a course, and are specific to the study material or learning materials for that course.
- Subject Sub-PO (Sub-PO)** is a capability that is specifically described from the PO that can be measured or observed and is the final ability that is planned at each learning stage, and is specific to the learning material of the course.
- Indicators for assessing** ability in the process and student learning outcomes are specific and measurable statements that identify the ability or performance of student learning outcomes accompanied by evidence.
- Assessment Criteria** are benchmarks used as a measure or measure of learning achievement in assessments based on predetermined indicators. Assessment criteria are guidelines for assessors so that assessments are consistent and unbiased. Criteria can be quantitative or qualitative.
- Forms of assessment:** test and non-test.
- Forms of learning:** Lecture, Response, Tutorial, Seminar or equivalent, Practicum, Studio Practice, Workshop Practice, Field Practice, Research, Community Service and/or other equivalent forms of learning.
- Learning Methods:** Small Group Discussion, Role-Play & Simulation, Discovery Learning, Self-Directed Learning, Cooperative Learning, Collaborative Learning, Contextual Learning, Project Based Learning, and other equivalent methods.
- Learning materials** are details or descriptions of study materials which can be presented in the form of several main points and sub-topics.
- The assessment weight** is the percentage of assessment of each sub-PO achievement whose size is proportional to the level of difficulty of achieving that sub-PO, and the total is 100%.
- TM=Face to face, PT=Structured assignments, BM=Independent study.