

UNES	Universitas Negeri Surabaya Faculty of Languages and Arts English Literature Undergraduate Study Program																		
	SEMESTER LEARNING PLAN																		
Courses CODE Course Family Credit Weight SEMESTER Compilation Da										ion Da	ite								
Languag	e at Workplace		7920202292		Compulsor			T=2 P=0	ECTS=3.	18	(6	July	18, 2	024				
AUTHOR	IZATION		SP Develope	er	Program St		Course Cluster Coordinator			Study Pr	ogram (Coordin	ator						
			Lina Purwaning Hartanti, S.Pd., M.EIL.				Lina Purwaning Hartanti, S.Pd., M.EIL.			Dr. Ali Mustofa, S.S., M.Pd.									
Learning model			-																
Program Learning	1	Ť	•																
Outcom (PLO)	PLO-5		g able to demor ession, or intelle			pendent	thinking	g, originality	/, imaginati	on,	experimer	itation, p	roblem	solvin	g, or ris	sk takin	ng in th	ought,	
. ,	PLO-7	Being	g able to demor	nstrate English	language pr	roficiency	y as ind	licated by a	n English p	rofic	ciency ach	ievemer	nt equiva	alent to	o minin	num CE	EFR lev	/el B2.	
	PLO-8	PLO-8 Being able to produce adequate translation and interpretation of both spoken and written texts from English to Indonesian and vice versa																	
	Program Obje	ctives	(PO)																
	PO - 1	being	able to apply l	anguage skills	and cultural	awarene	ess to e	xcel in a pr	ofessional	work	kplace								
	PLO-PO Matri	ĸ																	
				P.O PLO-5 PLO			D-7 PLO-8												
			PO-1																
	PO Matrix at t	PO Matrix at the end of each learning stage (Sub-PO)																	
															_				
			P.0							eek			1	-					
				1 2	3 4	5	6	6 7	8	9	10	11	12	1	3	14	15	16	
		Р	D-1														-		
Short Course Description Curse and participants develop the confidence and competence to communicate or a variety of business vices and writing, presentations, meetings, negotiations, and customer service. The goal is to help participants develop the confidence and competence to communicate effectively in English in a variety of business situations, thereby enhancing the and professional growth. The course is suitable for people with intermediate to advanced English language proficiency.						ne goal	of this	course											
Reference	ces Main:																		
	Workp Badge Emme																		
Supporters:																			
Supporti lecturer	ing																		
Week-	Final abilities of each learning stage (Sub-PO)		Evaluation				Help Learning, Learning methods, Student Assignments, [Estimated time]				Learning materials [References]			Asses Weigl	sment ht (%)				
	. ,		Indicator	Criteria a	& Form	Offlin offlir		Online	(online)										
(1)	(2)		(3)	(4)	(5)	(5) (6)			(7)			(8	B)					

Document Code

1	To understand the area of language at workplace	 To explain the business English To distinguish between language used in general and professional settings 	Criteria: There will be three assessments: Classroom Participation : 20% Presentation and mid- term test : 20% Form of Assessment : Participatory Activities	Discussion, Presentation, Question- Answer 2 X 50	Material: language at workplace Library: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	3%
2	 Use the right expressions to introduce yourself at the workplace;2. Greet, introduce and interact with people who visit your organization in an appropriate manner;3. Identify topics suitable for making small talk; and4. Describe your company and profession to effectively project a positive image. 	 Able to greet, introduce and interact with people who visit your organization in an appropriate manner; Able to choose topics suitable for making small talk; and Able to explain about your company and profession to effectively project a positive image. 	Criteria: Classroom Participation : 20% Presentation and mid- term test : 20% Form of Assessment : Practice / Performance	Presentation, Discussion, Question- Answer 4 × 50	Material: language at workplace Library: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	3%
3	Use the right expressions to introduce yourself at the workplace Greet, introduce and interact with people who visit your organization in an appropriate manner; Identify topics suitable for making small talk; Describe your company and profession to effectively project a positive image.	 Able to greet, introduce and interact with people who visit your organization in an appropriate manner; Able to choose topics suitable for making small talk; and Able to explain about your company and profession to effectively project a positive image. 	Criteria: Classroom Participation : 20%Presentation and mid-term test : 20% Form of Assessment : Practice / Performance	Presentation, Discussion, Question- Answer, Project 4 X 50	Material: language at workplace Library: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	3%

4 Communicate effectively on the telephone by answering business calls and handling inquiries in a positive and professional manner;2. Give accurate information, and leave or take messages by phone; and3. State the common dos and don'ts when using the telephone at the workplace.	1.being able to answer business calls and handle inquiries in a positive and professional manner 2.being able to give accurate information, and leave or take messages by phone; and3. State the common do's and don'ts when using the telephone at the workplace	 Criteria: Classroom Participation: 20% Presentation and mid-term test: 20% 2.PRESENTATION RUBRIC 3.Score 4 4.Presentation is carried out coherently using acceptable language, shows good understanding of the concept, assisted by ppt media or other forms according to media criteria, answers to questioners are correct, able to formulate suggestions for improvement Score 3 5.Presentation made 6.coherently using acceptable language, lack of understanding of several concepts, assisted by ppt media criteria, answers to questioners are correct, able to formulate suggestions for improvement Score 3 The presentation made de.coherently using acceptable language, lack of understanding of several concepts, assisted by ppt media or other forms according to media criteria, answers to questioners are generally correct, able to formulate suggestions for improvement Score 2 The presentation was carried out incoherently, showing a lack of understanding of several concepts, assisted by ppt media or other forms but not according to media criteria, answers to questionerex were generally incorrect,	Presentation, Discussion, Question- Answer 2 X 50	Material: handling calls at workplace Reference: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace. In Power and Politeness English. UK: Pearson Education Limited. Ermmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	3%
		Assessment / Product Assessment			

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5	 Use appropriate language to perform a variety of functions during meetings and discussions, including expressing agreement and disagreement, and making suggestions; 2. Describe effective ways of communicating your thoughts and ideas to a group of people; and 3. Identify and explain the nuances in the English sound system. 	being able to use appropriate language to perform a variety of functions during meetings and discussions	Criteria: 1.Classroom Participation : 20%Presentation and mid-term test : 20% 2.PRESENTATION RUBRIC Score 4 Presentation is carried out coherently in acceptable language, shows good understanding of concepts, assisted by ppt media or other forms according to media criteria, answers to questioners are correct, able to formulate suggestions for improvement Score 3 Presentation is carried out coherently in acceptable language, lack of understanding of several concepts, with the help of pt media or other forms according to the media criteria, answers to the questioner are generally correct, able to formulate suggestions for improvement Score 2 The presentation is carried out incoherently, indicating a lack of understanding of several concepts, with the help of pt media or other forms but not according to the media criteria, answers to the questioner are generally incorrect, Able to formulate suggestions for improvement Score 1 Presentation done, less coherent, shows lack of understanding of many concepts, no media assistance at all, answers to questioner Form of Assessment : Project Results Assessment / Product Assessment / Product Assessment	Role play, project 2 x 50	 Material: meetings and discussions at workplace Reference: Vine, B. (Ed.). (2017). The Routledge (1st ed.). Routledge. https://doi.org/. Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace. https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press. 	3%
6	 Use appropriate language to perform a variety of functions during meetings and discussions, including expressing apreement and disagreement, and making suggestions;2. Describe effective ways of communicating your thoughts and ideas to a group of people; and3. Identify and explain the nuances in the English sound system. 	 Can use appropriate language to perform a variety of functions during meetings and discussions, including expressing opinions, expressing agreement and disagreement, and making suggestions;2. Can describe effective ways of communicating your thoughts and ideas to a group of people; and3. Can explain the nuances in the English sound system. 	Criteria: 1. fluent and clarity 2. ability to use appropriate presentation media (PPT) 3. Content Understanding Form of Assessment : Practice / Performance	Presentation, Discussion, QA, Project 6 X 50	Material: meetings and discussions at workplace Reference: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	4%

7	 Use appropriate language to perform a variety of functions during meetings and discussions, including expressing opinions, expressing agreement and disagreement, and making suggestions;2. Describe effective ways of communicating your thoughts and ideas to a group of people; and3. Identify and explain the nuances in the English sound system. 	 Can use appropriate language to perform a variety of functions during meetings and discussions, including expressing opinions, expressing agreement and disagreement, and making suggestions;2. Can describe effective ways of communicating your thoughts and ideas to a group of people; and3. Can explain the nuances in the English sound system. 	Criteria: 1. fluent and clarity 2. ability to use appropriate presentation media (PPT) 3. Content Understanding Form of Assessment : Project Results Assessment / Product Assessment	Presentation, Discussion, QA, Project 6 X 50	Material: meetings and discussions at workplace Reference: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	4%
8	1. Use appropriate language to perform a variety of functions during meetings and discussions, including expressing opinions, expressing agreement and disagreement, and making suggestions;2. Describe effective ways of communicating your thoughts and ideas to a group of people; and3. Identify and explain the nuances in the English sound system.	1. Can use appropriate language to perform a variety of functions during meetings and discussions, including expressing opinions, expressing agreement and disagreement, and making suggestions;2. Can describe effective ways of communicating your thoughts and ideas to a group of people; and3. Can explain the nuances in the English sound system.	Criteria: 1.fluent and clarity 2.Content Understanding Form of Assessment : Project Results Assessment / Product Assessment, Test	Presentation, Discussion, QA, Project 6 X 50	Material: agreement and disagreement Reference: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	20%
9	developing skills in writing professional emails, reports, memos, and other business documents	 Content Understanding Calarity and organization Ianguage and mechanics technology using 	Criteria: being able to write professional emails, reports, memos, and other business documents Form of Assessment : Participatory Activities	lecturing group- discussion presentation writing task 2x50	Material: professional emails, reports, memos, and other business documents Library: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	3%
10	developing skills in writing professional emails, reports, memos, and other business documents	 Content Understanding clarity and organization Janguage and mechanics technology using 	Criteria: being able to write professional emails, reports, memos, and other business documents Form of Assessment : Participatory Activities, Project Results Assessment / Product Assessment	lecturing group- discussion presentation writing task 2x50	Material: professional emails, reports, memos, and other business documents Library: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	4%

11	developing skills in writing professional emails, reports, memos, and other business documents	 Content Understanding Clarity and organization Ianguage and mechanics technology using 	Criteria: being able to write professional emails, reports, memos, and other business documents Form of Assessment : Participatory Activities, Project Results Assessment / Product Assessment	lecturing group- discussion presentation writing task 2x50	Material: professional emails, reports, memos, and other business documents Library: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	3%
12	developing skills in writing professional emails, reports, memos, and other business documents	 Content Understanding Celarity and organization Janguage and mechanics Atechnology using 	Criteria: being able to write professional emails, reports, memos, and other business documents Form of Assessment : Participatory Activities, Project Results Assessment / Product Assessment	lecturing group- discussion presentation writing task 2x50	Material: professional emails, reports, memos, and other business documents Library: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	3%
13	being able to communicate effectively with colleagues from diverse cultural backgrounds	Content Understanding	Criteria: 1.Content Understanding 2.Critical Thinking and Analysis 3.Fluent and clarity 4.Language and mechanics Form of Assessment : Participatory Activities	lecturing case studies group- discussion role-playing 2x50	Material: cross-cultural understanding at workplace Reference: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	5%
14	being able to communicate effectively with colleagues from diverse cultural backgrounds	Content Understanding	Criteria: 1.Content Understanding 2.Critical Thinking and Analysis 3.Fluent and clarity 4.Language and mechanics Form of Assessment : Participatory Activities	lecturing case studies group- discussion role-playing 2x50	Material: cross-cultural understanding at workplace Reference: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	4%

15	being able to communicate effectively with colleagues from diverse cultural backgrounds	Content Understanding	Criteria: 1.Content Understanding 2.Critical Thinking and Analysis 3.Fluent and clarity 4.Language and mechanics Form of Assessment : Participatory Activities	lecturing case studies group- discussion role-playing 2x50	Material: cross-cultural understanding at workplace Reference: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	5%
16	being able to communicate effectively with colleagues from diverse cultural backgrounds	Content Understanding	Criteria: 1. Content Understanding 2. Critical Thinking and Analysis 3. Fluent and clarity 4. Language and mechanics Form of Assessment : Test	lecturing case studies group- discussion role-playing 2x50	Material: cross-cultural understanding at workplace Reference: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace. https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press. Material: final test Literature: Vine, B. (Ed.). (2017). The Routledge Handbook of Language in the Workplace (1st ed.). Routledge. https://doi.org/ Holmes, J. (2014). Power and Politeness in the Workplace. In Power and Politeness in the Workplace . https://doi.org/10.4324/9781315839189 Badger, I. (2003). English for work: Everyday business English. UK: Pearson Education Limited. Emmerson, P., & Hamilton, N. (2005). Five-minute activities for business English. UK: Cambridge University Press. Jones, L., & Alexander, R. (1989). New international business english. (Teacher's Book). UK: Cambridge University Press.	30%

Evaluation Percentage Recap: Project Based Learning

No	Evaluation	Percentage
1.	Participatory Activities	25%
2.	Project Results Assessment / Product Assessment	25%
3.	Practice / Performance	10%
4.	Test	40%
		100%

Notes

1. Learning Outcomes of Study Program Graduates (PLO - Study Program) are the abilities possessed by each Study Program graduate which are the

- internalization of attitudes, mastery of knowledge and skills according to the level of their study program obtained through the learning process. 2. The PLO imposed on courses are several learning outcomes of study program graduates (CPL-Study Program) which are used for the formation/development of a course consisting of aspects of attitude, gangeral skills, appediately and knowledge.
- a course consisting of aspects of attitude, general skills, special skills and knowledge.
 Program Objectives (PO) are abilities that are specifically described from the PLO assigned to a course, and are specific to the study material or learning materials for that course.
- Subject Sub-PO (Sub-PO) is a capability that is specifically described from the PO that can be measured or observed and is the final ability that is planned at each learning stage, and is specific to the learning material of the course.
- Indicators for assessing ability in the process and student learning outcomes are specific and measurable statements that identify the ability or performance of student learning outcomes accompanied by evidence.
- Assessment Criteria are benchmarks used as a measure or measure of learning achievement in assessments based on predetermined indicators. Assessment criteria are guidelines for assessors so that assessments are consistent and unbiased. Criteria can be quantitative or qualitative.
- 7. Forms of assessment: test and non-test.
- Forms of Jearning: Lecture, Response, Tutorial, Seminar or equivalent, Practicum, Studio Practice, Workshop Practice, Field Practice, Research, Community Service and/or other equivalent forms of learning.

Learning Methods: Small Group Discussion, Role-Play & Simulation, Discovery Learning, Self-Directed Learning, Cooperative Learning, Collaborative Learning, Contextual Learning, Project Based Learning, and other equivalent methods.
 Learning materials are details or descriptions of study materials which can be presented in the form of several main points and sub-topics.
 The assessment weight is the percentage of assessment of each sub-PO achievement whose size is proportional to the level of difficulty of achieving that sub-PO, and the total is 100%.
 TM=Face to face, PT=Structured assignments, BM=Independent study.